

Financial training For non financial staff



The financial training specialists

You wouldn't dare! (Budgeting, Profit)

"You wouldn't dare!"

In hindsight that wasn't the best thing to say to someone threatening to pour a jug of water over me.

But we hear dangerous words at work as well. How often do you hear "That's the way we do things here"? Or "We've always done that"?

At one level, these are good things to hear. They describe an organisation with clear, well defined processes. An organisation consistent in what it does. Both good traits to have.

But they can also describe massive inertia. An organisation that's doing what it has always done, in the way it has always done. Even though that may now be out of date.

Take "That's the way we do things round here." Sometimes that means that we haven't reviewed our processes for a long time, and that they are no longer efficient. Often we review our processes after an "incident" and build in a preventative check or review. Over time our processes get more unwieldy, and need streamlining.

How about "We've always done that"? That may be a prime candidate for something we do that is simply no longer relevant - but we still do it anyway. I'm prepared to bet that most businesses produce at least one internal report that no-one reads.

So, in your area of your business, what dangerous words do you hear that may be pointing to inefficient ways of working? Find them, and you may have found a way of getting better value for money from your budget.