

Financial training for non financial staff



The financial training specialists

Tip of the week

[Sign up](#) to my newsletter

Have you invoiced everything?

How do you make sure you invoice all the work you do?

A recent survey (by Exact) suggests that 18% of SMEs didn't invoice for a job worth more than £5,000. That's a lot of lost profit!

So if your business "shifts goods" how do you make sure everything that goes onto the delivery truck gets invoiced? If you're a service industry with timesheets, how do you know not just how many hours your people have charged, but also what they've done that the client will be willing to pay for?

Don't give away your products and services by accident!